

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF COLORADO**

**IN THE MATTER OF THE )  
INVESTIGATION AND )  
SUSPENSION OF TARIFF )  
SHEETS FILED BY PUBLIC )  
SERVICE COMPANY OF )  
COLORADO FOR ADVICE ) Docket No 06S- 234EG  
LETTER NO. 1454-ELECTRIC )  
AND ADVICE LETTER )  
NO. 671 GAS )**

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**TESTIMONY OF TOM KONRAD  
IN OPPOSITION TO THE SETTLEMENT AGREEMENT**

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1 **Q. Please state your name and business address.**

2 A. My name is Tom Konrad. My business address is 1556 Williams St, Denver CO  
3 80218.

4 **Q. On whose behalf are you submitting this answer testimony?**

5 A. Ratepayers United Colorado (RUC).

6 **Q. Are you representing the view of the Colorado Renewable Energy Society in your**  
7 **testimony?**

8 A: No, I am not.

9 **Q. By whom are you employed and in what capacity?**

10 A. I am self-employed as an investment advisor. I manage accounts for individuals,  
11 and provide individual financial advice and analysis of companies in the Renewable  
12 Energy and Energy Efficiency industries.

13 **Q. What are your qualifications relevant to this case?**

14 A. I have a Ph.D. in mathematics; my thesis was in chaos theory, and I studied  
15 economics extensively. I make my living by attempting to predict trends in the financial  
16 markets, so I have a profound understanding of the difficulty of accurate forecasts, and  
17 the necessity of having some financial stake in the outcome to focus the mind when  
18 making such forecasts. I have attached to this testimony further detail of my  
19 qualifications as Appendix A.

20 **Q. Have you previously testified before the Public Utilities Commission of Colorado**  
21 **("Commission")?**

22 A. I participated in the public testimony on this settlement agreement on October  
23 23<sup>rd</sup>, on my own behalf.

1 **Q: Are you a member of RUC?**

2 **A:** No, I am not.

3 **Q. What is the purpose of your testimony today?**

4 **A.** To demonstrate that PSCo is not shouldering risks sufficient to justify the  
5 proposed ROE of 10.5% and related rate hikes proposed in the settlement agreement; that  
6 the settlement agreement shifts risks that should rightfully be borne by shareholders to  
7 ratepayers, and that shifting these risks to ratepayers creates incentives which will  
8 exacerbate these risks.

9 **Q. Is there some general economic principle to decide which party should bear a**  
10 **particular risk?**

11 **A.** Yes. Risk should be divided in proportion to ability to take action to reduce that  
12 risk.

13 **Q. Why is that?**

14 **A.** If the party who has the ability to reduce the chance of a risk does not bear the  
15 consequences of that risk, he is less likely to reduce the risky behavior, and may actually  
16 increase risky behavior if there is some immediate benefit. For instance, a teenager who  
17 knows his parents will have his car fixed if he has an accident will be more likely to  
18 speed or drive while intoxicated than if he had to pay for the repairs himself.

19 **Q. Applying this principle to the settlement agreement, which risks should be borne by**  
20 **PSCo, and which should be borne by ratepayers.**

21 **A.** Price risks due to short term changes in energy costs and supply should be shared  
22 in proportion to the ability to modify behavior. To the extent that Time of Use (TOU)  
23 pricing and Demand Side Management (DSM) allow ratepayers to shift their use to times

1 when it is cheapest to supply, they should have rates that encourage them to do so. To  
2 the extent that PSCo can invest in technology that can quickly match supply and demand,  
3 they should bear the costs of short term fluctuations.

4 Modeling risk, the risk that the assumptions used in the PSCo's planning model  
5 (including assumptions about environmental regulation and costs and ) are inaccurate,  
6 should be borne by the utility.

7 This is because only PSCo has the power to ensure that the model, is as accurate  
8 as possible. However, given this incentive to create a model that is as accurate as  
9 possible, ratepayers should accept price rises contained in the planning model, since  
10 PSCo is already obligated to choose the least cost generation mix based on its model. In  
11 addition, given known future price trends contained in the planning model, consumers  
12 have the ability to moderate their risk by adopting more energy efficient practices and  
13 technology.

14 **Q. Turning to the Settlement Agreement, how does it allocate the risks between PSCo**  
15 **and ratepayers?**

16 A. Settlement Agreement badly misallocates risk and creates perverse incentives in  
17 many cases:

18 Long term fuel price and capacity risks are borne by ratepayers, which is  
19 appropriate only to the extent that it conforms to PSCo's planning model. Modeling risk  
20 is borne by the ratepayers, while it should be borne by PSCo. It is not explicitly stated  
21 that environmental risks not contained in the planning model should be borne by PSCo.

1 Short term fuel price and capacity risks are borne by PSCo, with the small exception of  
2 the voluntary time of use pricing. A greater attempt should be made to share these risks  
3 with ratepayers, who can then modify their behavior.

4 **Q. Tell us more about how the settlement misallocates the risk of long term changes in**  
5 **generation costs and environmental risks.**

6 A. We feel that in the last generation planning case, PSCo's model badly  
7 underestimated the cost of coal fired generation. We feel that PSCo must accept the  
8 consequences of their poor judgment, and that the settlement agreement is placing the  
9 burden of the risks that were ignored by PSCo in that planning case, onto ratepayers  
10 through the Electric Commodity Adjustment. Proper allocation of the burden of these  
11 risks onto PSCo will create the proper incentive for PSCo to engage in more prudent  
12 planning in the future.

13 **Q. What particular risks were ignored or minimized in the last planning case?**

14 A. The risks of higher prices, transportation costs, and disruption of supply of coal;  
15 the costs to the environment due to mercury, SOx, NOx, particulates, and other  
16 pollutants, and the possible future costs of their clean up; the costs of compliance with  
17 regulation of CO2 emissions due to carbon regulation; the risk that there will be  
18 insufficient water for power generation, a risk that will be exacerbated by global  
19 warming, were all ignored or minimized in the last planning case. PSCo should bear  
20 these future costs and risks to the extent that they were not contained in the planning  
21 model.

22 **Q. How does the Settlement Agreement misallocate short term price and supply**  
23 **fluctuations?**

1 A. The Settlement Agreement makes a small step towards transferring some of the  
2 cost of short term fluctuations in demand to ratepayers through the Time of Use (TOU)  
3 pricing mechanism, but it does not go nearly far enough.

4 **Q. How could the TOU pricing be improved?**

5 A. In several ways. First, where the benefits to the system of implementing TOU  
6 pricing exceed the costs, TOU pricing should be mandatory. As witness Ahrens of PSCo  
7 states in his direct testimony, a mandatory TOU rate would more fairly recover costs  
8 from customers who impose costs, and would encourage customers to usage to off-peak  
9 periods. Fairness would be improved by expanding TOU pricing as quickly as  
10 practicable, but partial implementation should not be delayed until TOU pricing is  
11 available to all customers, as witness Davis of Commission Staff suggests. TOU pricing  
12 will benefit the whole system, and thereby benefit even rate classes who do not  
13 participate, although it may benefit them less than it would if they were able to  
14 participate. Other possible improvements would come from using the availability of  
15 hourly data to develop an hourly rather than two-tier rate structure that varies by month,  
16 as well as a rate structure that takes into account the likely availability of renewable  
17 energy generation that is dependant on seasonal weather patterns.

18 **Q. How are environmental and regulatory risks misallocated?**

19 A. PSCo has a history of underestimating regulatory risk. For instance, during the  
20 last LCP hearing, they based their estimates of regulatory costs on the Clear Skies Act,  
21 which was never passed, and would have placed a lower burden for complying with  
22 emissions controls than Clean Air act, which remains the law of the land. Given its  
23 lobbyists in Washington and other political consultants, Xcel is in a much better position

1 than ratepayers to make an accurate estimate of the chance of passage of environmental  
2 regulation, and what the real costs of compliance will be. Given this, we feel that the  
3 Commission should set the precedent that all environmental compliance costs with the  
4 Clear Skies Act in excess of their estimates in the last LCP should be borne by Xcel and  
5 PSCo.

6 **Q. Are there other cases where PSCo denied, minimized, ignored, or simply chose not**  
7 **to investigate a risk during the last LCP which they are now asking ratepayers to**  
8 **bear?**

9 A. Yes. In PSCo witness Imbler's direct testimony, he states that in 2005 rail tracks  
10 in Wyoming were unexpectedly "damaged due to the infiltration of coal dust over a  
11 period of years, disrupting coal deliveries to PSCo's coal fired generating plants." I  
12 submit that if this dust infiltration was "unexpected," then it was unexpected due to  
13 PSCo's negligence in having a complete understanding of their supply chain. While no  
14 company can be expected to be perfect, protecting PSCo from the consequences of their  
15 mistakes is a lousy incentive to having them take proactive action to insure against future  
16 mistakes.

17 Moreover, Xcel has testified before the U.S. Senate on Energy and Natural  
18 Resources, that the railroads, upon which utilities are dependent for delivery of coal are  
19 in dire straits. Delivery of coal from the Powder River Basin, from where PSCo obtains  
20 its coal, has been especially impacted by the inadequacy of the rail system. All of  
21 PSCo's coal plants have been severely impacted by these problems. Some 153 new coal  
22 plants are being proposed in the United States, which will place significantly higher  
23 demands on an already inadequate system. However, at least as of July, 2006, PSCo has

1 failed to perform any analyses on future problems or constraints on delivery of coal to  
2 PSCo's plants. Placing these risks upon ratepayers allows this type of negligence in  
3 planning.

4 In short, PSCo has been negligent in assuring the supply of coal in the past. Now  
5 they are asking ratepayers to provide them an incentive under the BLEB which will  
6 reward them for insuring the supply of coal in the future, because a reliable supply of  
7 coal will allow them to burn more. This is something that they should have been doing  
8 all along.

9 Rewarding someone not to be negligent actually encourages them to be negligent  
10 in the future, because they will then have a reasonable expectation of future handouts in  
11 the event of the next form of negligence in some other arena.

12 **Q. Do you have more examples?**

13 A. One possible future situation where PSCo is seeking to shift modeling risk to  
14 ratepayers is future compliance costs with a national carbon emission cap-and-trade  
15 program, a system which Xcel actively supports. We feel that the Commission should  
16 make it clear that the costs of compliance with any such system that are in excess of the  
17 amount allocated for planning in the last LCP should be entirely borne by PSCo. This  
18 will create the greatest possible incentive for PSCo to mitigate the costs by shifting  
19 generation away from carbon-intensive generation and towards other forms of generation  
20 which have lower environmental impacts.

21 **Q. Are there other risks that PSCo is shifting to ratepayers you have not yet**  
22 **mentioned?**

1 A. Without doubt. The worst risks are unknown risks, because the effects are often  
2 worse due to lack of preparation. The best preparation is wide consultation and openness  
3 to outside views. This is the best possible process for making unknown risks known,  
4 allowing us to prepare and minimized the potential damage. As the party with the  
5 broadest perspective and ability to gather information, PSCo should bear the risks of any  
6 future costs that they could have been able to discover given diligent effort. Given the  
7 public testimony on this settlement agreement on October 23<sup>rd</sup>, I think it is safe to say  
8 that all future and potential costs of Global Warming and regulation designed to combat  
9 Global Warming should therefore be borne by PSCo, and I encourage the commission to  
10 make that clear to them.

11 In general, we cannot be aware of all future risks and costs, but as the party most  
12 able to discover possible future risks, PSCo should bear those risks.

13 **Q. You are asking the Commission to shift considerably more risk to Xcel shareholders**  
14 **and PSCo bondholders than is envisioned by the Settlement Agreement. Is that**  
15 **fair?**

16 A. Given the excessive 10.5% Return on Equity and low debt to equity ratio  
17 envisioned in the Settlement, I believe it is fair.

18 **Q. Why do you consider a 10.5% return on equity (ROE) excessive?**

19 A. As testified by CEC witness Gorman in his Answer Testimony, The general  
20 standards for setting the authorized return on equity should: (1) be sufficient to maintain  
21 financial integrity; (2) attract capital under reasonable terms; and (3) be commensurate  
22 with returns investors could earn by investing in other enterprises of comparable risk.

23 On the first point (1), PSCo is not at risk for their financial integrity.

1           On point (2) a 10.5% ROE is higher than what is currently required to induce  
2 Shareholders to own Xcel stock because the equity market are currently demanding  
3 historically low risk premiums.

4           On point (3), Xcel is not demonstrating the initiative in investing in modern  
5 technology and anticipation of future market conditions that an unregulated company  
6 would have to demonstrate in order to maintain a high ROE, so it should not be rewarded  
7 the opportunity to earn an ROE comparable to companies that do take such risks.

8 **Q. Addressing each of these points in turn, why do you say PSCo's financial integrity is**  
9 **not at risk?**

10 A.           As testified by witness Davis of Commission Staff in his Answer Testimony,  
11 given PSCo's high S&P bond rating, they should not be considered at risk. Also, given  
12 the recent increase in Xcel's share price, from around \$18 a year ago to near \$22 today (a  
13 22% gain, compared to a 14% gain for the S&P 500), the financial markets have  
14 decreasing fears for the company's integrity.

15 **Q. Why do you say that a 10.5% ROE is higher than what is required to induce**  
16 **shareholders to own Xcel stock?**

17 A.           The equity market is currently demanding historically very low risk premiums.  
18 Appendix B (attached) is a chart of the Chicago Board of Trade Options Exchange  
19 Volatility Index (VIX), used by technical market analysts as a measure of risk aversion.  
20 Given that it closed on 10/30/06 at 11.4, and that it has been holding roughly this  
21 historically low level since January 2005, it is fair to say that risk aversion among  
22 investors is much lower than it has been in recent years.

1           In August 26 of 2005, Alan Greenspan delivered his valedictory address in  
2 Jackson Hole Wyoming. In that speech he remarked “[The] vast increase in the market  
3 value of asset claims is in part the indirect result of investors accepting lower  
4 compensation for risk.” Given that the broad S&P 500 market index has risen  
5 approximately 14% since then, and Xcel’s stock price has risen even more during the  
6 same period, we can conclude that investors in general, and Xcel investors in particular,  
7 continue to accept lower compensation for risk than they have historically.

8 **Q. How is investors’ acceptance of lower compensation for risk related to the Return**  
9 **on Equity that they are willing to accept?**

10 A.           There are three methodologies which various witnesses in this case have used in  
11 their testimony when recommending particular values for a fair return on equity. They  
12 are Discounted Cash Flow (DCF), Market Risk Premium, and Capital Asset Pricing  
13 Model (CAPM). Of these three models, both the risk premium model, and the CAPM  
14 require the analyst to estimate a market risk premium for Xcel stock. This estimate is  
15 based on historical market data, and so all the estimates of risk premiums were based on  
16 data from periods when investors were demanding more return in exchange for the risk  
17 they were taking on than they are today. Because a higher risk premium has the effect of  
18 increasing the calculated ROE in both the risk premium methodology and CAPM, the  
19 estimates using these methodologies produced ROE’s higher than what is currently  
20 necessary to induce investors to hold Xcel stock.

21           The estimates of fair ROE using these methodologies all fell in the range from  
22 10.4% to 12.7%, near or above the proposed 10.5% ROE in the settlement agreement.

23 **Q. Is the remaining methodology, the DCF, also biased by historical risk premiums.**

1 A. I believe that the DCF is also biased upwards by historical risk premiums, but not  
2 nearly to the same extent of the CAPM and risk premium models.

3 **Q. What causes the bias in the DCF?**

4 A. The DCF has as its most critical estimate of expected future growth rate of  
5 various metrics, which are assumed to grow at the same rate. A higher predicted growth  
6 rate will lead to a calculated ROE. Analysts are typically less excitable than investors,  
7 and since they base their estimates on the expected growth of earnings and dividends,  
8 which are not tied to market prices, they are less likely to be swayed by market moves.

9 Nevertheless, analysts are human, and rising prices have a tendency to lead them  
10 to predict continuing price rises. The fact that most analysts were caught up in the dot-  
11 com bubble of the late 1990's led to that bubble being more pronounced and prolonged  
12 than it would otherwise have been.

13 So, I expect that most of the analyst estimates used DCF calculations by witnesses  
14 in this case also contain an upward bias, which will in turn bias the calculated ROEs  
15 upward as well. However, I expect that the DCF estimates of fair ROE are better than the  
16 ones derived by the other two methodologies.

17 **Q. Do you have a recommendation for ROE?**

18 A. Yes. ROE should be set at the lower end of the range of estimates made using the  
19 DCF methodology, in recognition of the probability of upward bias in even these  
20 estimates.

21 **Q. What was the range of estimates using the DCF methodology?**

22 A. Witness Gorman calculated an 9.4% ROE using the DCF methodology, witness  
23 Baudino came up with a range of estimates from 8.4% to 10.55%, while witness

1 Trogonoski came up with a range of estimates from 9.09% to 9.4%. Averaging the low  
2 end of these ranges, I recommend a ROE of 8.9%.

3 **Q. Please elaborate further on your third point, that ROE be commensurate with**  
4 **returns investors could earn by investing in other enterprises of comparable risk.**

5 A. Xcel is not demonstrating the initiative in investing in modern technology and  
6 anticipation of future market conditions that an unregulated company would have to  
7 demonstrate in order to maintain a high ROE, so it should not be rewarded the  
8 opportunity to earn an ROE comparable to companies that do take such risks.

9 **Q. What technologies might they be investing in that would be commensurate with a**  
10 **high return on equity?**

11 A. In general, technologies that protect ratepayers from risks to the electrical system,  
12 as well as price and environmental risks. As a financial advisor, I constantly tell clients  
13 that they need to diversify their portfolio as much as possible to reduce systematic risk.  
14 PSCo needs not only to diversify its generation more by technology, but to reduce  
15 exposure to those technologies which have known regulatory and fuel price risks. The  
16 cover article from the September/October issue of EnergyBiz magazine titled “Massive  
17 Build Ahead” in which Xcel’s CEO Richard Kelly was interviewed along with other  
18 industry CEOs about the massive investments needed in new generation and  
19 transmission. I quote the first few lines “While consumers are largely oblivious, the  
20 utility industry is about to embark on a massive building campaign to address a looming  
21 power shortage. Concurrently, politics — if not science— will force utility executives to  
22 pay close attention to addressing global warming.”

1           There is also the risk of declining water supplies for electricity generation which  
2 can be addressed with new technologies.

3           It is also well known in the industry that the nation's transmission system is in  
4 need of massive investment in transmission infrastructure, and part of the reason for that  
5 is that utilities have not been historically well compensated for investing in transmission  
6 infrastructure. Given the massive needs, PSCo should be able to earn a high rate or  
7 return on investments in needed transmission and reliability infrastructure.

8           PSCo should also be well rewarded for reducing the vulnerability of the electrical  
9 grid to terrorist attack. Our electrical grid is one of our nation's greatest vulnerabilities to  
10 terrorists, and this vulnerability should be addressed as soon as possible, and PSCo  
11 should be well rewarded for its efforts to do so. Considering that the Great Northeast  
12 Power Outage of 2003 happened without outside intervention, it is terrifying to consider  
13 what a terrorist could do intentionally, and we need to be prepared for that eventuality.

14 **Q. Does pulverized coal generation protect the ratepayer from environmental, price, or**  
15 **reliability risks due to terrorism or other factors?**

16 A.           No. The environmental risks of coal are well known. It is one of the dirtiest  
17 forms of electrical generation currently in use, not only in terms of greenhouse gasses,  
18 but also in terms of Mercury, NOx, SOx, particulate and other emissions. Typical  
19 conventional coal plants evaporate 1.5 gallons of water for every kilowatt hour generated,  
20 and need about 25 gallons of water for cooling.

21           New coal generation simply substitutes coal price risk for natural gas price risk,  
22 both of which have become increasingly volatile in recent years. Also, since coal plants  
23 are larger and longer lasting investments than most other forms of generation,

1 investments in coal fired plants expose ratepayers to these risks for a longer period and a  
2 greater degree than would a mix of energy efficiency measures and smaller, more diverse  
3 types of generation.

4 The massive, localized nature of coal power plants makes them particularly  
5 vulnerable to terrorist attack.

6 **Q. What types of investments protect the ratepayer from environmental risks?**

7 A. Most forms of renewable generation have fewer environmental risks than the  
8 existing infrastructure. In particular, Wind, Solar PV, Concentrating Solar Thermal,  
9 Geothermal, and biogas have little or no net emissions. Wind and solar photovoltaic use  
10 no water for cooling.

11 Even better, investments in energy efficiency reduce environmental risks while  
12 avoiding the cost of new generation and transmission infrastructure.

13 **Q. What types of investments protect the ratepayer from price risks?**

14 A. Investments in energy storage in the form of pumped hydro can partially displace  
15 the cost of spinning energy reserves (*see* “Utility Scale Energy Storage for Colorado  
16 Integrating Wind & Pumped Hydro,” Abstract from CU Energy Initiative/NREL  
17 Symposium, attached as Appendix C), as well as reducing price risks by shaving peak  
18 load and reducing the use of electricity generation. Intermittent renewable resources with  
19 no price risk can be firmed up to be used as base load power with energy storage systems  
20 such as Compressed Air Energy Storage (*see* “Creating Baseload Wind Power Plants  
21 Using Advanced Compressed Air Energy Storage Concepts,” Abstract from CU Energy  
22 Initiative/NREL Symposium, attached as Appendix D, attached).

1 Investments in electricity transmission allow the purchase of power from  
2 locations where it can be generated cheaply and transmitted to locations where it costs  
3 more.

4 Investments in Energy Efficiency not only reduce ratepayer bills up front, but  
5 they also protect ratepayers from rising and volatile prices by allowing them to cut their  
6 use.

7 Investments in price signaling mechanisms such as Time of Use Pricing and  
8 Demand Side Management allow customers to shift their demand from times when power  
9 is expensive to times when power is relatively cheap.

10 New generation with zero fuel cost technologies such as wind, solar, geothermal,  
11 and landfill gas all protect the ratepayer from price changes because the fuel is free.

12 **Q. What types of investments protect the ratepayer from risks to reliability and**  
13 **terrorism?**

14 Energy efficiency investments reduce the load on the grid, and thereby improve  
15 its reliability. Investments in small, distributed forms of generation such as wind, solar,  
16 biomass, small hydropower, and geothermal generation all deny terrorists big targets that  
17 they can take out with a single attack. Investments in distribution and power  
18 management all make the grid more robust and less prone to outage.

19 **Q. So you are suggesting that greater investments in technologies that protect the**  
20 **ratepayer from risk should be allowed to earn higher returns on the equity invested**  
21 **than those which do not protect or expose the ratepayer to risks?**

22 A. Yes.

1 **Q. Moving to the specifics of the settlement agreement, do you feel that it does a good**  
2 **job incentivizing PSCo to reduce risks to the ratepayer where PSCo has the ability**  
3 **to do so, and to incentivize the ratepayer to reduce the risks that ratepayers have the**  
4 **ability to reduce?**

5 **A.** No. The settlement agreement makes some small steps to *incentivizing certain*  
6 ratepayers to reduce short term price fluctuations through the Time of Use (TOU) pricing  
7 mechanism incorporated in the ECA, but most of the other incentives will actually lead  
8 PSCo to increase risks that it has the ability to reduce, and which are primarily borne by  
9 the ratepayer.

10 **Q. Tell us about these perverse incentives in the settlement.**

11 **A.** The perverse incentive is the Baseload Energy Benefit, or BLEB. The BLEB's  
12 explicit purpose is to reward Xcel for burning as much coal as possible. This has the  
13 effect of increasing ratepayers' environmental risks as elaborated earlier, and the risk of  
14 insufficient water supplies for coal generation. Rewarding PSCo for increasing our risk  
15 is precisely the opposite of what we should be doing.

16 **Q. Are there other perverse incentives contained in the BLEB, as outlined in the**  
17 **settlement agreement?**

18 **A.** Yes. By using an annual average of monthly natural gas prices in the formula,  
19 PSCo is incentivized to use coal equally as much during months when the gas price is  
20 relatively low as when the gas price is high. Given that the stated purpose of the BLEB is  
21 to reduce prices for the ratepayer by substituting coal fired generation for natural gas  
22 fired generation, it would make more sense to give PSCo more incentive to burn coal  
23 when the natural gas price is relatively high.

1 Further, one possible reason for temporarily high natural gas prices would be at  
2 times when it is relatively difficult to obtain coal, and many utilities are being forced to  
3 switch to gas fired generation. Once again, the stated purpose of the BLEB is to  
4 incentivize PSCo to take advance actions to protect themselves from coal shortages. To  
5 do that, the BLEB would give PSCo a greater incentive to use coal when the gas price is  
6 relatively high.

7 Finally, by only including two possible fuels in the BLEB formula, those fuels are  
8 implicitly favored over all other technologies, and this perpetuates the mindset that there  
9 are only two alternatives for new generation.

10 **Q. Do you have a proposed alternative for the BLEB?**

11 A. No. The BLEB is flawed in both intent and execution. While PSCo should have  
12 an incentive to reduce the cost of energy to consumers, the best way to do this without  
13 creating perverse incentives is to simply have them bear some portion of that cost,  
14 including long term costs due to regulation and environmental damage.

15 If the commission chooses to approve an incentive which explicitly gives  
16 incentives to coal and no other fuel, you will be condoning the use of coal to the greatest  
17 extent possible, and perpetuate a moral hazard by implying that ratepayers are willing to  
18 accept the long term adverse consequences of coal use in return for cheap power today.

19 The BLEB is a nice, tidy formula, and it is easy to be seduced by its apparent  
20 precision. However, as Warren Buffett, the greatest living investor has said, "It is better  
21 to be approximately right than precisely wrong."

22 **Q. Do you see other perverse incentives in the settlement agreement?**

1 A. Time of Use pricing, as I explained earlier, should be mandatory for all rate  
2 classes where the monitoring equipment is available, and the prices adjusted to reflect the  
3 marginal cost of meeting demand during the shortest possible time period. The voluntary  
4 TOU tariff rewards ratepayers whose behavior currently benefits the system without  
5 giving ratepayers whose current usage puts strain on the system any incentive to change,  
6 forcing all ratepayers to bear the cost of their actions.

7 TOU pricing should be expanded to all classes immediately on a voluntary basis,  
8 provided that the ratepayer buys the necessary equipment. Following that, it should be  
9 expanded on a mandatory basis to each rate class as soon as the benefits to the system  
10 justify the costs of the necessary equipment.

11 TOU rates should reflect not only system usage, but the availability of  
12 intermittent renewable resources. For example, one benefit of extending TOU pricing to  
13 all rate classes would be to give ratepayers with solar PV on their roof an incentive to  
14 point the panels to the west or south-west, where they would be of more benefit to the  
15 system as a whole, despite the fact that they produce less electricity overall.

16 **Q. Does that conclude your testimony?**

17 **A. Yes, it does. Thank you.**

18

19 Respectfully submitted, this 31<sup>st</sup> day of October, 2006

5 **STATEMENT OF QUALIFICATIONS**

7 1. Ph.D. in Math, specializing in Chaos Theory. This is relevant because financial markets  
8 display chaotic behavior. Purdue University, Indiana.

9 2. During my studies, I took graduate level courses in probability, stochastic integration (a  
10 course in which we derived the Black-Scholes formula for option pricing. This is  
11 relevant because options are financial instruments used in the financial markets to  
12 transfer risk.) , and game theory, a modern mathematical theory which describes how  
13 multiple economic players act in competition.

14 3. I first studied Economics as an undergraduate in 1988. My undergraduate concentration  
15 was in economics and I have read extensively in the field since then.

16 4. After completing my graduate degree, I began to manage financial portfolios. My  
17 investment strategy is based on a combination of global macro economic analysis,  
18 combined with behavioral finance, and risk management using exchange traded options  
19 strategies.

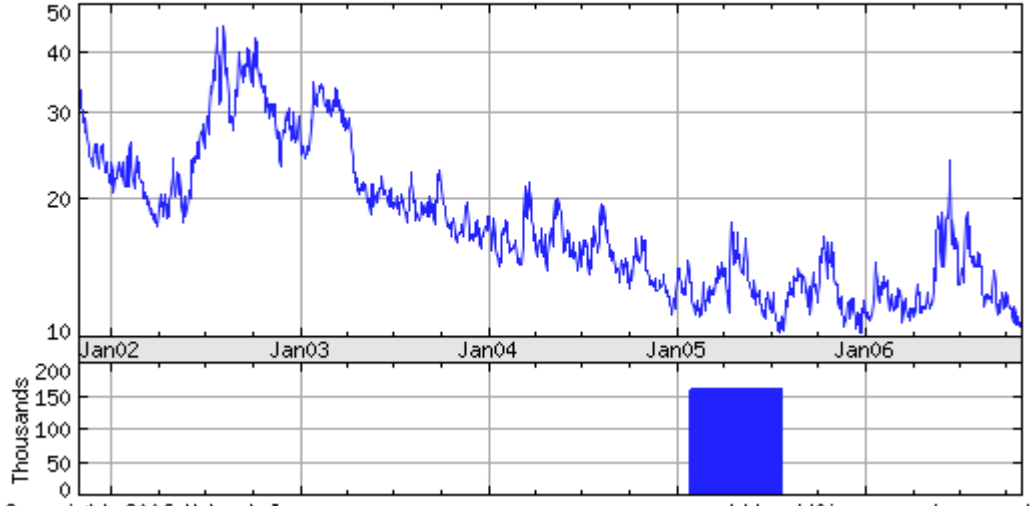
20 5. I am now a Registered Investment Advisor, managing money for retail clients, as well as  
21 doing due diligence on private equity investments in energy companies.

22 6. During my career of investment management, I have several calls which challenge the  
23 conventional wisdom, but have turned out to be correct. In particular,

- 1 a. I anticipated the downturn of the dot-com bubble. During 1999 and 2000, I  
2 moved completely out of the technology sector, while buying real estate  
3 investment trusts, which subsequently performed very well in the years since.
- 4 b. In 2000 and 2001 I was also buying bonds denominated in a wide variety of  
5 foreign currencies, particularly the Euro, which I still own. At the time, one Euro  
6 cost about 90 cents. On 10/26/2006, one Euro cost approximately \$1.27. I also  
7 benefited from the interest on those bonds, as well as capital appreciation.
- 8 c. In 2003, I began buying gold mining companies in the anticipation of a run up in  
9 the gold price. At the time gold was trading between \$300 and \$400 an ounce. It  
10 is currently trading at \$600 an ounce.

1 Appendix B  
2  
3 Chicago Board of Trade VIX

CBOE SPX MARKET VOLATILITY INDE  
as of 27-Oct-2006



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4 **Abstract from CU Energy Initiative/NREL Symposium**  
5

6 **Utility Scale Energy Storage for Colorado Integrating Wind & Pumped Hydro**  
7 **Electricity**

8 Jonah Levine, Master's Candidate - Advisement: Dr. Frank Barnes  
9 University of Colorado at Boulder

10 Wind generation is intermittent by nature: sometimes it blows, and sometimes it does  
11 not. Due to intermittences that are off set with spinning reserves of fossil fuel, wind  
12 generation without storage is challenging to incorporate into our electrical grid at high  
13 penetration rates. That challenge stems from both economic and carbon constraints  
14 incurred by the spinning reserves of fossil fuel [1]. The following poster shows: an  
15 example of a utility scale Pumped Hydroelectric storage solution that attempts to  
16 decrease the need for spinning reserves. This solution marries the advantageous  
17 natural resources of wind, water, and steep changing topography and enables the  
18 storage of reliable, clean power. This stored power can be used to address peak power,  
19 a critical component in regards to both revenue generation as well as greenhouse gas  
20 emissions reduction. Moreover, this case leverages current infrastructure, retrofitting  
21 pumped hydro storage components to fit Colorado's Big Thompson Project. A  
22 fundamental difference between this hydroelectric storage example and past  
23 hydroelectric generation is that by utilizing wind power to send water up-hill  
24 hydroelectricity can be used to generate power multiple times per year, as opposed to  
25 the constraints of the annual precipitation cycle. This case also minimizes impact and  
26 costs through use of infrastructure already in place. Expanding pumped hydroelectric  
27 storage in Colorado along side the development of more wind power merits further  
28 investigation.

3 **Abstract from CU Energy Initiative/NREL Symposium**

6 **Creating Baseload Wind Power Plants Using Advanced Compressed Air Energy Storage**  
7 **Concepts**

8 **Paul Denholm - NREL**

9 Electricity generation from wind is now among the lowest cost energy resource in much of the  
10 Midwestern and Western U.S. Development of very large-scale wind energy resources may  
11 require many large, long-distance transmission lines connecting remote wind energy resources to  
12 major load centers. At very large penetration, this type of development may also require  
13 utility-scale energy storage to increase the capacity factor of wind energy systems, improve the  
14 economics of long-distance transmission, and increase overall system reliability. Among the  
15 more promising sources of very large (GW scale) storage in the U.S. is compressed air energy  
16 storage (CAES). A number of studies have examined the concept of creating “baseload” wind  
17 power plants, which are functionally equivalent to a baseload fossil or nuclear plant. These  
18 baseload wind plants combine wind energy generation with a CAES system to create a power  
19 plant with a reliable capacity factor of up to 90%. The use of CAES requires both a relatively  
20 large underground storage vessel, and source of combustible fuel, typically natural gas. NREL is  
21 interested in examining the technical, economic and environmental aspects of combining wind  
22 energy with a variety of CAES concepts, including advanced fuel pathways using syngas  
23 derived from coal or biomass, as well as non-combustion CAES technologies. Additional  
24 understanding of geologic constraints of CAES is also required  
25